



INFORMATION MEMO

The Blackwater Fund Thesis

We believe that with Blackwater's stewardship corporations can create a balance between ESG, RSI and market returns. But this still requires companies to continue to strive for innovation and novel technologies, BUT with more than a simple nod to sustainability. Blackwater believe Environment, Social, and Governance (ESG) has to be part of the companies DNA, developed by responsible thinkers and doers who want to make a wider impact, and that requires the Investors to assist in building that philosophy, and allocating time and money to see it grow.

Blackwater is focused on the intersect between the Internet of Things (IOT) and the vertical markets where the fund, general partners and their ecosystem partners have deep and breadth of experience: Telecommunications, Media & Technology (TMT), Built environment, Transportation & logistics, Financial services, and Natural resources.

The fund has been structured to allow portfolio companies to travel along the funding streams from incubator all the way up to a syndicated fund of individual investments of USD30m. Allowing founders to focus on their business not raising capital

Benefit for Investors (LPs)

Big enough to count but small enough to care.

- Business first then Banking
- Seasoned team of Investment managers with 100s of years of experience to spot excellence and operational talent to steward Investee portfolio companies to an event
- Ecosystem of associate companies to provide a suite of commercial and communications services
- Community effect to exchange problems and solutions with other portfolio companies
- Governance and fiscal probity
- Sustainable Impact benchmarking to drive stakeholder value

Better than traditional returns made possible via selection, stewardship, and scale

Benefit for Innovators and Entrepreneurs

A boutique investment fund delivering so much more than the traditional HNW, VC and PE teams.

- A waterfall of funding streams from an Incubator fund investing up to USD1m with the main fund investing up to USD10m, and beyond with an ability to syndicated up to USD30m
- Steward and mentorship during scale, with an ecosystem of hands on services such as shared back office and outsourced C-suite management roles.
- Access to the Blackwater Community to share knowledge and discuss issues across our network.

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